

Services and Fees

Purchased Accounts

Brennan & Clark will offer to purchase your collection accounts. With this option your risk is eliminated, your results are guaranteed, and your administrative costs are virtually eliminated. This option allows you to receive cash within 5 days of sending the accounts to us.

Training and Consulting

We offer innovative ideas and challenging collection workshops for your staff. Our fees are very competitive and results are guaranteed. Call us to discuss.

Outsourcing

Fax Demands

We will fax out late payment notices to A/P clerk, CFO, and President

Collection Calls

Demands are followed up by a series of collection calls made by our staff.

Personalized Collection Service

Brennan & Clark personalized collection service utilizes the most successful demand techniques to collect your money in the shortest time. Fees are contingent on collection and payable at that time.

	Up to \$200	\$200-\$400	\$400-\$4,000	> \$4,000	12-18 mos	>18 months
Fax Demand Service	\$25 per unit					
Training & Consulting	As agreed					
Commercial Rates	50%	\$100	25%	20%	33.3%	50%
Consumer Rates	50%					
Purchase Rates	As agreed					

Free Demand

For commercial accounts (less than 100 days old) that you feel may respond immediately to third party intervention, we will issue a strong personalized demand. We will allow 15 days for the debtor's response (as opposed to the customary 10 days that other agencies allow). If there is no reply, we will immediately move to our personalized collection service, as time is critical.

If you notify us within 15 days that our initial demand prompts a response, or payment, there is no charge for our service to that point.

Immediate Demand

The day accounts are received (whether electronically or manually), our collection staff is faxing our strong personalized demand and placing a call to the debtor; followed by our personalized collection service.

Legal Services

Brennan & Clark will advise you when we feel litigation is necessary for effective collection. Typically, contingent charges are higher if a suit is authorized, along with a noncontingent fee being charged on disputed cases.

